

MARTIN G. HAMMER

H&G REALTY NY INC.

Corporate Real Estate Broker/Owner, REALTOR®, CBR,
CHS, CSSA, RES.NET REO Certified Agent, CFA, RDCPro



"Everything We Touch Turns to Sold!"™



Contact

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Bio

With over 20yrs in the Real Estate Business, I have personally handled thousands of sales from owner re-sale to foreclosures and more for my clients. During my years as a sales agent, and currently a corporate broker/owner for H&G Realty, I've worked my way up from a brand new agent to #1 in the franchise over hundreds of other agents. I owned and managed the Top H&G Franchise for 6 consecutive years (2001-2006) and was CEO of Franchise Operations for 7yrs. In that time I built and trained thousands of agents island-wide the **"H&G 6 Points of Success Training Program"** a guide for agents on becoming successful in today's Real Estate Market as well as taught the BOCES NYS Real Estate Licensing Courses for new brokers and agents. My experience covers all aspects of the real estate business from Single Family and Condo subdivisions to repair, preservation, and restoration work. I have an extensive knowledge and experience in the construction, repairing and managing of real estate and specialize in Real Estate Financing, Marketing, C of O Issues, and FHA Guideline Knowledge.

Summary of Qualifications:

- **Full Time Real Estate Professional for over 20yrs and a Licensed Broker/Owner for the past 13yrs**
- Successfully negotiated thousands of transactions in Residential and Commercial Real Estate
- REALTOR® and Certified Buyer Representative (CBR)
- Certified HAMP/HAFA Specialist with 19yrs of Pre-Foreclosure (Short Sale) Experience (Home Affordable Modification Program/ Home Affordable Foreclosure Alternatives)
- Certified REO Professional with almost a decade of Broker Price Opinion and REO Dedicated Experience
- **Clients Serviced & Relationships include some of the largest banks in the U.S.:**
 - **Banks such as** Wells Fargo, Fannie Mae, OneWest Bank, IndyMac Bank, Deutsche Bank, US Bank, HSBC, Bank of America, People's United Bank & Chase Bank
 - **Asset Management Service Companies such as** Premiere Asset Services (PAS), LPS Asset Mgmt Solutions & LPS LSI Division, Asset Valuation & Marketing (AVM), Specialized Asset Management LLC (SAMREO), Old Republic Default Mgmt Services, ABSREO, Inc., ARRO Mgmt Systems, LLC., Precision Asset Mgmt, RMS Asset Mgmt Solutions, US Real Estate Services, PNC Financial Services Group & DispoSolutions Default Mgmt Services
 - **Valuation Companies such as** Clear Capital, Pro Teck Services, Valuation Mgmt Services (VMS), PRIMA, & CoreLogic Appraisal Services

Company Bio

H&G origins go back to 1987 opening its first office, A few important core values have helped shape the success and growth of our company. They are to always...

Live by the "Get by Giving" philosophy • Make my client's #1 goal, my #1 goal

We are committed to never lowering our standards • We do what we say, sometimes more, just never less

Live by the Realtors Code of Ethics and Standards of Practice

We are a full-service Real Estate Brokerage, specializing in all aspects of Real Estate. We are a member of the Multiple Listing Service of Long Island, which allows us to reach over 1,500 other real estate offices and 22,000 sales agents throughout Nassau and Suffolk County and the borough of Queens making us one of the largest MLS Boards in the United States. Whether you are looking for REO's, Residential, Condo/CoOp's, Commercial, Rentals or Land... **H&G Realty & Martin Hammer have the expertise to help you!**

- We are an established business serving Long Island Communities for the past 26yrs
- Our brokerage has Closed over \$125 Million and 481 Residential Transactions in 2011 & 2012
- 2 Convenient Locations in Suffolk County (Miller Place and Middle Island)

Services

I am a full time professional **REALTOR®** and am committed to delivering the quality, timely service that my clients deserve. Over the years I have perfected several existing systems that will prove to be a vital asset and convenience in selling your house fast!

- We have a Full-Time Office Staff, 7 days a week from 9am-6pm
- Internet and Local Publication Advertising
 - Newsday and Online on MLS, HGRealty.com, & Many More!! Many homebuyers in today's market prefer to search online for homes, buyers will have 24/7 access to all the information they need.
- **Stay in Constant Contact** with Efficient Management of Appointments thru Top of the line Real Estate Software (*ShowingDesk, ShowingTime, ShowingAssist, & ShowingAlert*)
 - Buyers & Agents can schedule appointments via an interactive calendar, request specific times, ask questions, and receive email confirmation (homeowners as well) to eliminate uncertainty.
 - Online Activity Reports available to keep you abreast of appointments, advertising activity, and buyer inquiries.
 - Automatic Web-based Realtor/Buyer Feedback Reports
- Yard Sign Installation, Lockbox Installation (if applicable for convenience)
- Public and Broker Open Houses, House Hi-light Informational Flyers
- Offer Management & Presentation
- Contract Management including Attorney Relations & Follow Up
- Discounted Property Tax Grievance Services available through **TAX HAMMER, Inc. exclusively for H&G!**



Professional Licensure

Real Estate Corporate Brokers License, December 2010, Department of State
Real Estate Brokers License, December 1999, American Real Estate School
Real Estate Salesperson License, August 1993, American Real Estate School

Professional Memberships

Long Island Board of Realtors (**LIBOR**), The National Association of Realtors (**NAR**), The New York State Association of Realtors (**NYSAR**), New York State Commercial Association of Realtors, The Multiple Listing Service of Long Island (**MLSLI**), Realtors Political Action Committee, Adult Education Teacher for Eastern Suffolk BOCES

Charitable Contributions

Middle Country Library Association Supporter, RPAC Contributor, "National Make a Difference Day" Volunteer

Interests

Merchant Marine Captain, Fishing, Diving, and Boating.